



The Courier Freight Specialist
Winners of the 2011 PMR Diamond Arrow Award

03rd July, 2022

Lesotho Communications Authority
Maseru

Lesotho

Tel no: 00266 2222 4300

To whom it may concern

Re: Application for Courier Services

This services to confirm that we as Kayhil Freight are hereby applying for a Courier Service License with your organization LCA/ Lesotho Communication

The purpose of applying to this License is to ensure that as a Transport, Logistics and Courier company we comply with all the regulations and requirements of Lesotho.

Kayhil Freight specialize in delivering documents and cargo into Lesotho from SACU and Extra SACU Countries to Basotho on daily basis.

As a local Courier Company registered in Lesotho, we need to be compliant in order to Facilitate Trade to all local customers

We appeal to your office to consider our application seeing we have been trading for years, and would like to be believe that we have been compliant


Zammeer Karim
Director

14-16 Lioli Road, Old Industrial Area, Maseru. Tel: +266 22 324 791. Fax: +266 22 324 554
16 Combrinck Street, Alrode, Alberton, Johannesburg. Tel: +27 11 908 9699. Fax: +27 11 864 9783
23 Bennie Marais Street, East End, Bloemfontein. Tel: 051 432 0244. Fax: 051 432 0245
42 Goodwood Road, Mohogany Ridge, Pinetown, Durban. Tel: 031 700 9884. Fax: 031 700 8374
16 Luette Centre, Piet Retief Street, Ladybrand. Tel: +27 51 924 6058. Fax: +27 86 762 9164



LESOTHO COMMUNICATIONS AUTHORITY
Application Form for Postal & Courier Services Licence

Physical Address: 30 Princess Margaret Road, Old Europa, Maseru Tel.: + 266 22224300/ +26652221300
Postal Address: LCA, P.O. Box 15896, Maseru 100.
E-mail: licensing@lca.org.ls

Note: This form shall be completed by a person who has been duly authorised in writing to act as a representative of the Licensee¹. Any information requested which does not fit in the form may be included in an appendix to this form. You are advised to fill in **all the information** to avoid delays in the processing of your application.

1. PARTICULARS OF AN APPLICANT

1.1	Full Name of Applicant	ZAMEEK KARIM
1.2	Abbreviated Name	ZK
1.3	Physical Address	101 SPRINGBOK RD; BARTLET; BOKSBOUMS; 1459
1.4	Postal Address	1)
1.5	Telephone Number	011 908 9699
1.6	E-mail	zameek@kayhil.co.ls
1.7	State legal form of applicant e.g. company, trust, association, other	Company

(Please attach the current certified copy of company extracts and certificate of incorporation, constitution or founding document).


1.8	If registered, the office of registration	
1.9	Registration Number	199/591
1.10	Date of registration	02-12-1999

2. APPLICATION INFORMATION

2.1	Nature of services authorised to be provided under the current licence (Attach a copy of the licence)	Attached			
3.	CONTACT PERSON DETAILS (Attach certified id/passport copy of the Chief Accounting Officer)				
3.1	Name				
3.2	Telephone Number	+266 22247800			
3.3	E-Mail Address				
3.4	TYPE OF POSTAL & COURIER SERVICES (Please tick)	Public Postal Services	Courier Services Tier 1	Courier Services Tier 2	

4. ACKNOWLEDGEMENT

4.1 The applicant acknowledges the statements in this form and accompanying documents are true and correct.

Signature  Date 25/08/23
Full names of signatory ZAMEEK KARIM

¹ Attach certified ID/passport copy of the Director or authorized representative of the licensee.



The Lesotho Freight Specialist
Winner of the 2011 Golden Arrow Award

PERFORMANCE

Kayhil Freight (Registration Number 99/591)
(hereinafter referred to as Kayhil Freight)

Kayhil Freight is a consolidator of cargo, comprising mainly of small parcels and documents.

Kayhil Freight provides expedited services from its Hubs both in South Africa and Lesotho.

Kayhil Freight carries out its main business as the carriage of goods and customs clearing.

Kayhil Freight has provided services since 2000 and has become a leader in the market that it concentrates on.

Kayhil Freight has at the commencement of 2023, enhanced its services and operational scope, with the merge with Bigfoot Express, a leader in the South African market.

During the period, Kayhil Freight wholly operated the licensed services.

Kayhil Freight did not provide any ordinary mail services and obtained all relevant licenses required to conduct its business.

The Kayhil Freight terms and conditions are attached. These are also available on our website.

All claims in respect of the customers consignments have been resolved in terms of the Kayhil Terms and conditions.

All operational staff are trained in the use of the tools that are used to provide service to the customers.

Dangerous goods are handled respectively within the IATA regulations.

Annual reporting. This has unfortunately been overlooked, in terms of section 9 of the License. We will therefore adhere and submit with the renewal application.

All consignments in our care, meet the requirements of confidentiality and integrity, as we are the caretakers of the customers consignments, the staff and the premises and vehicles that such consignments will be held in. All laws and restrictions either by courier companies and or international bodies are complied with.

Service enhancements. During the period under review, we commenced, by offering the following services.

Inbound and Outbound. Delivery and Collection service from all Towns in Lesotho, on the Northern and Southern routes, primarily to Buthe-Buthe in the north and Mochale's Hoek in the south on a daily basis. Other areas, are determined as serviced and non-serviced areas. Serviced areas, would be serviced once per week and non-serviced areas upon request. We have the one depot, which is based in Maseru.

To date the services stated above remain.

1a. PERFORMANCE STANDARDS

Kayhil Freight commenced the period of the License, with the offering of Documents, small Parcels and Domestic deliveries. The concept was to provide an expedited service, from and to the Kayhil Freight Hubs in South Africa and Lesotho.

The above products delivery performance in respect of overnight service, were at the following levels at this time.

Documents	68.59%
Parcels	44.10%
Domestic	92.65%

In 2022 the performance standards were as follows:

Documents	57.51%
Parcels	70.77%
Domestic	77.08%

During the period, we witnessed a decrease in the performance standards, primarily based on the impact of Covid 19, with numerous companies closing, or decreasing the volumes, as a result of orders not being at prior levels.

The above led to challenges in respect of providing quality services, as the volume decrease led to decreased revenue and the impact translated to delayed delivery of consignments.

1b. STAFF TRAINING

During this period all relevant staff that process Customs documentation, were trained by Lesotho Revenue Authority and were required to pass each course provided by them.

The rest of the staff, were provided In House training, as per our standard policy manual. These are Customer Service, Delivery and Collection standards.

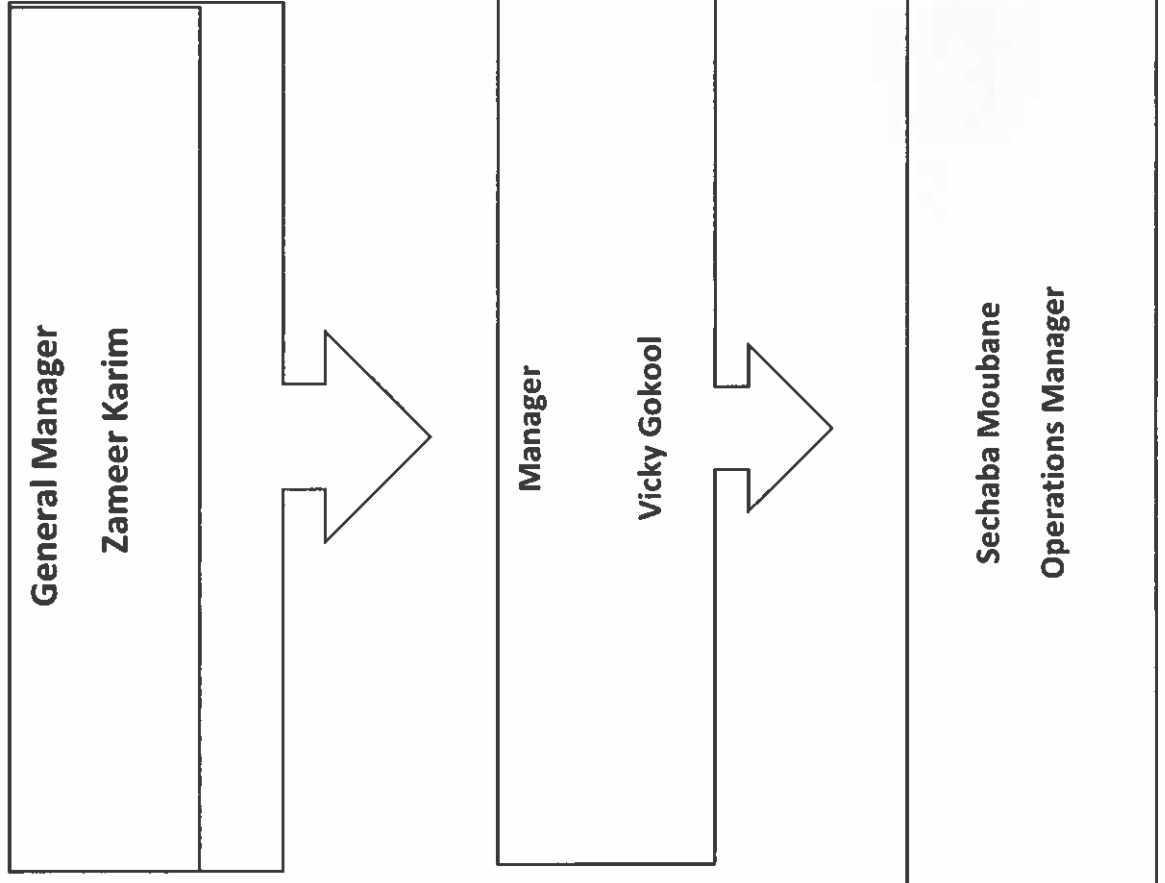
1c. CHALLENGES

During this period, we witnessed immense challenges.
The Covid 19 year (2020) provided a 20.1% decrease in business.
Competition increased, with numerous South African transporters, entering the market.
The foreign transporters, effectively created the decrease in volumes, as they transferred the consignments from their hubs in South Africa to the customers in Lesotho directly. They do not have overheads in Lesotho, (Rentals, Staff, Tax etc.)

Numerous small- scale Lesotho transporters commencing, as a result of unemployment from the Covid 19 pandemic.
The above stated, have impacted the market, by offering unsustainable rates, as they do not have relevant overheads, and may be operating as individuals and not companies. Over the ensuing years, most of them will collapse once the Revenue Service and replacement vehicles become an issue.

Increase in Hi-jacking within South Africa, resulting in theft of valuable customers consignments.
The insecurity situation in South Africa, has escalated dramatically, with vehicle Hi-jacking, vehicle theft, and vehicle destruction being witnessed on an unprecedented scale, due to the police services not being effective enough to combat such.
Service delays, in respect of South African customs system having technical issues, which delays the processing of customs documentation at origin, and the trucks delayed at the border.
At our borders, South Africa, does not allow manual transactions, which complicates the service delivery, by having to wait until, their system is back on-line. Further their continued adjustments or upgrade enhancements, continue to plague us with issues soon after. Their bulletin board advises of all delays.

Management Structure Organogram
Mr. SS Moodley
CEO





**WE ARE YOUR PASSPORT INTO:
MASERU – LESOTHO, MOUNTAIN KINGDOM**

National Footprint in South Africa Powered by Bigfoot Express Freight

FAST, RELIABLE & SAFE DELIVERY

WE WOULD LOVE TO HANDLE YOUR PACKAGE

WHY CHOOSE US?

At Kayhil Freight, we specialize in delivering unparalleled logistics services that ensure prompt and efficient movement of goods Import/Export into Lesotho and Outer Area's

- ✓ 24 Hour Collection, Linehaul & delivery into Lesotho
- ✓ Competitive Service / Competitive Rates / Express service
- ✓ At economy rates / National footprint in South Africa / Trusted in Lesotho for 22 Years
- ✓ Overnight service from Bloemfontein and Johannesburg



About Kayhil Freight

KAYHIL FREIGHT

National footprint in South Africa Powered by Bigfoot Express Freight

Kayhil Freight was originally established in December 2001, as an owner operated Courier Freight business consisting of 5 branches in Maseru, Ladybrand, Bloemfontein, Johannesburg & Durban.

A Customs Clearance division was added in January 2005, hence providing a total solution for the client. To attain a comprehensive service, experienced Customs personnel were employed which has seen the rapid growth of this sector.

The superior service offering of Kayhil Freight is underpinned by a strong technology platform and Quality staff, hence providing additional value to its customer base.

This additional value philosophy, and the efficient processes employed by Kayhil Freight, has ensured the consistent incremental growth of the company further developing into a significant Competitor within the domestic Freight / Courier industry.



Waybil Number

FIND PARCEL

LOGIN

Computerisation: Complete in all aspects of the business.

Full tracking of consignments via the internet.

All-in-1 Delivery Software Tracking

Using the Kayhil Post Tracking Website

Kayhil is one way to track your package online.

Simply visit the Kayhil Post Tracking website and enter your tracking number to see your packages' current location and estimated delivery date. We are here to better your service with a click of a button. Having peace of mind with the power of knowledge on shipments. Spend less time organizing deliveries and more time running your business. Save time on logistics / Keep customers updated / Increase profitability / Centralize delivery

Freight and Courier Services

National Footprint in South Africa Powered by Bigfoot Express Freight

Kayhil Freight provides an expedited Freight/ Courier Service to / from Lesotho Daily.

We deliver in Maseru each weekday morning.

Generally, parcels and documents are expected to be delivered prior to 17:00.

Deliveries outside Maseru are normally delivered the next day.

- We Deliver on our Southern Route / Northern Route Daily.
- The following towns are serviced upon request
Mokhotlong, Quthing, Qacha' Nek, Thaba Tseka and Katse outline Areas Surcharge on Rates.
- We will collect from your offices or Supplier in Lesotho Or Johannesburg upon your request.



Requirements for shipments

All Parcels need to have the Original Tax Invoice. Import and Export code must be issued by SARS.

Please be advised that a Delivery Note is Insufficient and your goods will not move without these!

Should Vat be charged on the Invoice, Consignees are requested to provide a valid Vat Registration Certificate and Vat Import Credit Facility Letter, or pay the 15% Vat at point of entry.

Proof of Delivery documents will be submitted to you. These are a duly stamps SAD500 and Waybill.

All business is carried out in accordance with our Terms and Conditions of Carriage.

CATCH US IN THE ACT OF MOVING FROM GOOD TO GREAT!

KAYHIL UNDER NEW DIRECTORSHIP OF SUN MOODLEY(GEO) AND DENESH SINGH (COO)
You will be satisfied with our new brand and services delivery.



Training – Empowered experiences staff over 15 year within the industry

The following internal and external programmed have been provided for
Customer Care, Courier Skills, Professional Driver, Training Competency, Telephone Skill

Kayhil Freight has its own programmed and also outsources some of these using
its wide network of integrated companies in the industry.

Kayhil Frieght - www.kayhil.co.za

National Footprint in South Africa Powered by Bigfoot Express Freight

Was originally established in Dec 2001 as an owner operated courier, freight business consisting of 5 branches, Maseru (Lesotho) and Johannesburg (South Africa)

Management and Staff

Within the business, employee and client relationships are view as key and where possible, individuals within the company are targeted for accelerated development, and promoted to senior levels. We would love to hear from you on any suggestions of improving Kayhil Freight's service, or lack thereof



ALL BRANCHES



Customer Service keyaccounts@kayhil.co.ls

Sales Enquiries: salesjhb@kayhil.co.za / salesmsu@kayhilco.za

Johannesburg / 011 878 9850
101 Springbok Road, Bartlet
Jetpack, Boksburg, South Africa
General Manager
Zahmeer Karim
zameer@kayhil.co.ls

Maseru / +266 22 247 300
16 Lioli Road, Maseru, Lesotho
Ladybrand / +27 51 924 0750
14 Piet Retief Street, Shop 8,
Luette Centre, Ladybrand
Vicky Gokool
Vicky@kayhil.co.ls

Durban / 031 737 1000
58 Goodwood Rd, Westmead
Pinetown 3608
Kim Blommers
kim@kayhil.co.za

Bloemfontein / +27 51 448 0778
18 Frikkie Van Kraayenburg
Street Bloemfontein, 9300
Bridgette Mokwena
bridgette@kayhil.co.za

National footprint in South Africa Powered by Bigfoot Express Freight

Other Area: Durban, Gauteng, Cape Town, East London, Port Elizabeth,
Bloemfontein, Nelspruit, Polokwane, George, Pretoria, Pietermaritzburg,

Cross Boarder Lesotho, Botswana, Namibia, Swaziland, Mozambique





**COMPANIES ACT 2011
CERTIFICATE OF INCORPORATION
FOR A PRIVATE COMPANY**

Reg no. 199/591
TIN no 1000979-6

I hereby certify that

MR DELIVERY (PTY)LTD

**Was incorporated under the Companies Act (Act
No 25 of 1967) on the 02 day December of 1999
and was re-registered on the 28 day of January 2014
under Companies Act 2011**

Given at Maseru on this 28 day of January 2014





Registrar of Companies



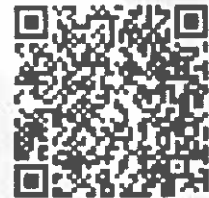
Revenue Services Lesotho

Tax Clearance Certificate

Certificate ID:	7848168827
TIN:	200018241-6
Legal Name:	MR DELIVERY (PTY) LTD
Trading Name:	KAYHIL FREIGHT
Nature of Business:	COURIER ACTIVITIES
Address:	INDUSTRIAL AREA MSU LESOTHO

It is hereby certified that as of the date of this Certificate, the above mentioned Taxpayer has complied with the legal obligations and commitments in terms of the provisions of the Income Tax Act 1993 as amended and the VAT Act 2001 as amended.

Mathabo Mokoko
Commissioner Client Services



SCAN this Code
to verify the authenticity
of this certificate OR
visit the RSL website



Date Issued: 07-February-2023 at 12:08:10

Date Printed: 07-February-2023 at 11:59:52

This Certificate is Valid until 07-Feb-2024



**COMPANIES ACT 2011
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Registrar of Companies



License to Trade

N° TR104844

Issued under Business Licensing and Registration Act, 2019
and Business Licensing and Registration Regulations, 2020

License is hereby granted to

KAYHILFREIGHT

Owned by
MRDELIVERY

In the category
Trading Enterprise

Activity
Courier Services

Operating from
SITENO14-15LIOLIRDINDUSTRIAL MASERUL
Maseru, Maseru

Issued on
05-07-2022

Expiry date
05-07-2023

Fees
LSL 500

Receipt number
A1676418



Scan the QR code to check the
authenticity

No need to certify

Director



KINGDOM OF LESOTHO
THE COMPANIES ACT 2011

Company Extract

General Details

Company Number: I99/591
Company Name: MR DELIVERY (PTY) LTD
Company Status: Active
Incorporation Date: 02-Dec-1999
Reregistration Date: 02-Sep-2014
Company Type: Private Company
Trade Name: MR DELIVERY
Single or Multiple Shareholders: Multiple
Does the company adopt its own articles?: No
Share Capital: 4000
Annual Filing Month: December
Annual Filing Day: 2
Business Activities: 4923 Freight transport by road
5320 Courier activities
8293 Activities of clearing agents

Addresses

Registered Office Address

Physical Address: 14/16 Lioli Road Industrial Area, Maseru, Maseru, 105, Lesotho

Postal Address: P. O. Box 0181 Maseru West 105, 105, Lesotho

Location of Company Registers

Physical Address: 14/16 Lioli Road Industrial Area, Maseru, Maseru, 105, Lesotho

Postal Address: P. O. Box 0181 Maseru West 105, 105, Lesotho

Main Business Address



KINGDOM OF LESOTHO

THE COMPANIES ACT 2011

Physical Address: 14/16 Lioli Road Industrial Area, Maseru, Maseru, 105,
Lesotho

Postal Address: P. O. Box 0181 Maseru West 105, 105, Lesotho

Officers

Officer

Name: Mr Hilart Woelk WOELK
Position: Director
Physical Address: 28 Huguenot Crescent Ladybrand, South Africa
Postal Address: P. O. Box 31, Ladybrand, 9745, South Africa
Nationality: South Africa
Date of Appointment: 02-Dec-1999

Officer

Name: Mrs Maran WOELK
Position: Director
Physical Address: 28 Huguenot Crescent Ladybrand, South Africa
Postal Address: P. O. Box 31, Ladybrand, 9745, South Africa
Nationality: South Africa
Date of Appointment: 02-Dec-1999

Shares & Shareholders

Total Shares: 4000

Do you have extensive
shareholding?: No

Individual Shareholder

Name: Mr Hilary Woelk WOELK
Residential or Registered
Office Address: 28 Huguenot Crescent Ladybrand, South Africa
Postal Address: P. O. Box 31, Ladybrand, 9745, South Africa
Appointed: 02-Dec-1999

Individual Shareholder

Name: Mrs Marian WOELK
Residential or Registered
Office Address: 28 Huguenot Crescent Ladybrand, South Africa



KINGDOM OF LESOTHO
THE COMPANIES ACT 2011

Postal Address: P. O. Box 31, Ladybrand, 9745, South Africa
Appointed: 02-Dec-1999

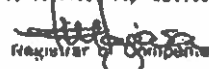
Share Allocations

Allocation

Number of shares: 500
Name: Mr Hilary Woelk WOELK

Allocation

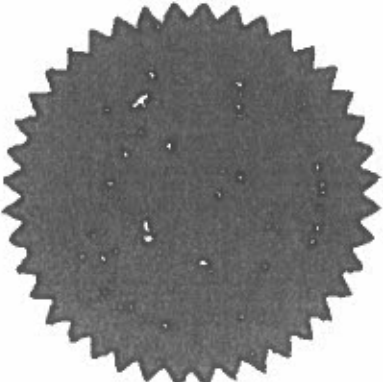
Number of shares: 500
Name: Mrs Marian WOELK

Registered under No. 791591
in the Companies Registry, Maseru, under
The Companies Act 1967, on the
3rd day of December 1999

Registrar of Companies
Lesotho.

MEMORANDUM AND ARTICLES OF ASSOCIATION

OF

MR DELIVERY (PROPRIETARY) LIMITED



COFOSS

Company Formation and Secretarial Services

[Handwritten signature]

Hilary Woelk
Plot No. 12284 - 051
Europa
Private Bag A145
Maseru 100

Businessman

[Handwritten signature]

Marian Woelk
Plot No. 12284 - 051
Europa
Private Bag A145
Maseru 100

Businesswoman



Dated the 29 day of November 1999

WITNESS to the above signatures:

SIGNATURE: *Nb. Mahata*

FULL NAME: NTHABISENG MAHATA

OCCUPATION: SECRETARY

ADDRESS: P.O BOX 16142, MASERU